



Top Producing Loan Officer Program

Single Family Homeownership Loans

Recognizing your work to help Minnesota Housing borrowers Make Home a Reality



What is it?

The Top Producing Loan Officer Program for Single Family Homeownership Loans recognizes individual participating loan officers annually for closing the highest number of Minnesota Housing loans. The number needed to become a Top Producer varies from year to year based upon the percentage of loan officers who closed loans during the calendar year, as well as the location of the property.



How will I be recognized?

We know the time and commitment it takes to help our borrowers achieve their homeownership goals. In addition to a Certificate of Recognition and thank you from our leadership, each Top Producer is eligible to receive **featured marketing opportunities** that may include: Branded marketing and promotions templates, news release, elogos, and options to participate in social media shout outs, and event support. And Top Producers also receive an icon with their listing on the “[Find A Lender](#)” directory on our website, to highlight the achievement and offer consumers a sorting option.



How do I participate?

Recognition is based on the number of Minnesota Housing closed by the end of the calendar year. To be considered a Top Producer, loan officers must close a minimum of two loans during the calendar year, with the True and Certify process completed and entered in the commitment system.

To receive credit for all your loans:

1. Ask your Web Administrator to set you up as a Loan Officer in Minnesota Housing’s commitment system, if not already completed.
2. Make sure your name is entered in the “Loan Officer” field.

Top Producers are announced during the first quarter of each year.



Questions?

Contact the [Partner Solutions Team](#) at 651.296.8215 or 800.710.8871 between 8:00 a.m. and 5:00 p.m. on business days and ask to speak to the Minnesota Housing Business Development Representative who works with your lending organization.



651.296.8215
www.mnhousing.gov

The Minnesota Housing Top Producing Loan Officer Program recognizes individual loan officers based solely on the number of Minnesota Housing first-time homebuyer loans produced in one of the designated regions for the program on an annual basis. Designations are not intended as a formal referral or preference for individual loan officers and no financial or other measurable benefit is intended to be granted to loan officers on a preferential basis.

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