

Top Producing Loan Officer Program

Single Family Homeownership Loans

Recognizing you and the work you do to help Minnesota Housing borrowers achieve homeownership



What is it?

The Top Producing Loan Officer Program for Single Family Homeownership Loans recognizes Minnesota Housing individual loan officers on an annual basis who have closed the highest number of loans. The number of loans needed to achieve the status of Top Producer varies from year to year based off a percentage of loan officers who closed at least two loans during the calendar year, and the location of the property where the loan was closed.



How will I be recognized?

We know the time and commitment Top Producers give to help our borrowers achieve their homeownership goals. So while the program is a recognition of achievement with a certificate and thank you from our leadership, each time you make the list, you are eligible to receive **featured marketing opportunities** that may include: news releases, promotional templates, award elogos, social media shout outs, event support and more. You will also be noted on our "Find A Lender" directory as a Top Producer.



How do I participate?

Recognition is based on the number of Minnesota Housing closed loans entered (True and Certify process completed) into our commitment system by the end of the calendar year. To receive credit for all your loans:

- 1. Ask your Web Administrator to set you up as a Loan Officer in Minnesota Housing's commitment system, if not already completed.
- 2. Make sure your name is entered in the "Loan Officer" field in the commitment system.

Top Producers are announced during the first quarter of the following year.



Questions about the Top Producing Loan Officer Program?

Contact the <u>Partner Solutions Team</u> at 651.296.8215 or 800.710.8871 between 8:00 a.m. and 5:00 p.m. on business days and ask to speak to the Minnesota Housing Business Development Representative who works with your lending organization.



651.296.8215 www.mnhousing.gov

The Minnesota Housing Top Producing Loan Officer Program recognizes individual loan officers based solely on the number of Minnesota Housing first-time homebuyer loans produced in one of the designated regions for the program on an annual basis. Designations are not intended as a formal referral or preference for individual loan officers and no financial or other measureable benefit is intended to be granted to loan officers on a preferential basis.

