

## Mortgage Loan Programs Downpayment and Closing Cost Loans Comparison

Minnesota Housing downpayment and closing cost loans are available through local participating lenders and can only be used with a Start Up or Step Up first mortgage. This comparison sheet is a summary of program requirements and does not contain all the information needed to originate Minnesota Housing loans. Lenders should refer to Minnesota Housing's Procedural Manuals and the underlying product guidelines for complete information.

| PARAMETERS           |  | MONTHLY PAYMENT LOAN  | DEFERRED PAYMENT LOAN (DPL OPTIONS)   |  | FIRST CENERATION   |
|----------------------|--|---|---|--|--|
|                      |  |   | Deferred Payment Loan (DPL)   | Deferred Payment Loan Plus (DPL+)                                | FIRST-GENERATION<br>HOMEBUYER LOAN   |
| KEY FEATURES         | Eligible First<br>Mortgage<br>Programs     | Only available with Start Up or<br>Step Up                  | Only available with Start Up  |  | <u>Limited Funding. *</u> Only available with Start Up   |
|                      | Layered Subsidies<br>Allowed               | Yes   | Yes   |  | Yes, except cannot layer with <u>First-Generation Homebuyers Community</u> <u>Down Payment Assistance Fund</u> |
|                      | Loan Amount                                | Up to \$18,000, in whole dollar amounts                     | Up to \$16,500, in whole dollar amounts   | Up to \$18,000, in whole dollar amounts                          | Up to \$35,000, in whole dollar amounts  |
|                      | Targeting Criteria                         | None  | None  | Refer to <u>DPL+ Eligibility</u><br><u>Worksheet</u> for details | Refer to <u>First Generation Loan</u> <u>Eligibility Worksheet</u> for eligibility details                     |
| BORROWER ELIGIBILITY | Income Limits                              | Use first mortgage program (Start Up/Step Up) income limits | DPL and DPL+ <u>Income Limits</u>   |  | Same as <u>income limits</u> of the first<br>mortgage program (Start Up)                                       |
|                      | Maximum Post<br>Closing Liquid<br>Reserves | No limitation   | Greater of 8 months PITIA or \$12,000*.  Include: Checking, Savings, CDs, Stocks, Bonds, Money Market, Tax Refunds, Virtual Currency  Exclude: Retirement Accounts, Federal Stimulus Pmts., Front Line Worker Pay, 529 College Savings  Contact Partner Solutions Team for clarification on accounts not listed above.  *Borrowers cannot manipulate accounts (transfer funds into a retirement account, spend down, etc.) to meet minimum post-closing liquid reserve limits |  | No limitation  |

| PARAMETERS |                                      | MONTHLY PAYMENT LOAN   | DEFERRED PAYMENT LOAN (DPL OPTIONS)  |                                      | FIRST-GENERATION   |
|------------|--------------------------------------|--|--|--------------------------------------|--|
|            |                                      |  | Deferred Payment Loan<br>(DPL)   | Deferred Payment Loan<br>Plus (DPL+) | HOMEBUYER LOAN   |
| ER 7       | First-Time<br>Homebuyer              | Start Up: Yes. Step Up: No. Repeat borrowers, and first-time homebuyers not eligible for Start Up  | Yes  |                                      | Yes. Must also meet definition of a First-Generation Homebuyer (See First-Generation Loan Eligibility Worksheet / First-Generation Homebuyer Affidavit).   |
| BORROWER   | <u>Homebuyer</u><br><u>Education</u> | Yes. For both Start Up and Step Up: If all borrowers are first-time homebuyers, at least one borrower must complete a homebuyer education course prior to closing. | Yes. At least one borrower is required to complete an apprior to closing.  |                                      | pproved <u>homebuyer education</u> course  |
| LOAN TERMS | Interest Rate                        | Equal to the first mortgage rate   | 0%   |                                      | 0%   |
|            | Loan Term                            | 10-year term   | Equal to first mortgage term   |                                      | 20-year term   |
|            | Repayment                            | Fully amortized loan with<br>monthly payments  | Deferred, balloon payment loan. Repaid when the property is sold, title is transferred, home is no longer the primary residence, when the first mortgage loan is refinanced (unless with the Step Up program), or the first mortgage loan is paid in full (prior to or at the end of the loan term). |                                      | Deferred, forgivable loan, eligible for forgiveness if Borrower meets all terms of the note, including a requirement for owner-occupancy for the duration of the loan term.  • 50% of loan amount eligible for forgiveness 10 years after closing date; and  • Remaining balance eligible for forgiveness 20 years after closing date.  Unforgiven balance due if the property is sold, title is transferred, home is no longer the primary residence, first mortgage loan is refinanced (unless with the Step Up program, see Subordination), or the first mortgage loan is paid in full prior to loan term date. |

| PARAMETERS           |   | MONTHLY PAYMENT LOAN   | DEFERRED PAYMENT Deferred Payment Loan (DPL) | LOAN (DPL OPTIONS)  Deferred Payment Loan Plus (DPL+) | FIRST-GENERATION<br>HOMEBUYER LOAN |  |  |
|----------------------|---|--|--|---|------------------------------------|--|--|
|                      | Monthly Payment<br>Required   | Yes  | No   |   | No                                 |  |  |
|                      | Subordination Full repayment of the loan is required unless the borrower refinances with Step Up. Lender must submit a subordination and receive approval for subordination from Minnesota Housing. |  |  |   |                                    |  |  |
|                      | Lender<br>Requirements  | Must be a participating lender.  |  |   |                                    |  |  |
| TIES                 | Use of Funds  | Funds eligible for downpayment, buyer closing costs, and mortgage insurance costs. Ineligible uses include value gap between the purchase price and the appraised value, additional points, or paying off debts. |  |   |                                    |  |  |
|                      | Eligible First<br>Mortgage<br>Products  | Refer to <u>Start Up   Step Up Program Description</u>   |  |   |                                    |  |  |
| IILARI               | Geographic Area   | Statewide.   |  |   |                                    |  |  |
| MIS IM               | Eligible Properties   | Refer to <u>Start Up   Step Up Program Description</u>   |  |   |                                    |  |  |
| PROGRAM SIMILARITIES | Minimum Credit<br>Score/Debt-to-<br>Income Ratio<br>(DTI)   | Refer to <u>Credit and DTI Matrix</u>  |  |   |                                    |  |  |
|                      | Minimum<br>Borrower<br>Contribution   | Lesser of \$1,000 or 1% of purchase price  |  |   |                                    |  |  |
|                      | Minimum Post<br>Closing Liquid<br>Reserves  | Defer to underlying product guidelines.  |  |   |                                    |  |  |

<sup>\*</sup>The Minnesota Housing First-Generation Homebuyer Loan program has funding to serve approximately 1,500 eligible borrowers on a first-come, first-served basis until funds are exhausted. The program is made available through \$50 million in one-time funding from the Minnesota legislature.

Minnesota Housing does not make or arrange loans. It is neither an originator nor creditor and is not affiliated with any Lender. The terms of any mortgage finance transactions conducted in connection with Minnesota Housing programs, including important information such as loan fees, the annual percentage rate (APR), repayment conditions, disclosures, and any other materials which are required to be provided to the consumer are the responsibility of the Lender.